How to Access & Complete MassMutual Required Training on Quest CE

In order to comply with NY Regulation 187, you need to complete the **both** Best Interest training as well as MassMutual-specific product training prior to making a recommendation and submitting an application. Here's how you can access the training and what you need to do in order to let MassMutual know that you've completed it.

1) NY Regulation 187: Best Interest & Suitability Training

- This training must be completed for any life insurance or annuity business where the contract state is NY.
- For producers to receive reciprocity for completing this training requirement with other carriers, MassMutual accepts courses from several industry training vendors.

Vendor	Duration	Course Title
RegEd	1 hr. Or 5 hrs.	***Note:*** *If you complete Best Interest training on RegEd's public industry site (course 485_NY or 484_NY), then MassMutual will* ***not*** *receive completion information and you'll need to email a PDF of the certificate to:* AdvisorOperationsHub@massmutual.com
Kaplan	8 hrs.	New York Suitability and Best Interest in Life Insurance and Annuity Transactions: Regulation 187
Quest CE	1 hr.	New York's Best Interest Amendment to Regulation 187 (CE)

****Note:*** *MassMutual also accepts additional training from RegED, LIMRA, Web CE and other vendors may be considered pending review.*

How Does MassMutual Get My Best Interest Training Completion?

- As long as your social security number is correct in the training vendors system and MassMutual's, then we will receive your completion information automatically.
- It's recommended that you complete the required training at least 24 hours **prior** to submitting an application.

2) Product Training:

You only need to complete the applicable training modules for the products you intend to sell. You'll need to wait approximately 24 hours between the time you complete the training before submitting an application in order to ensure that MassMutual has received your credentialing information.

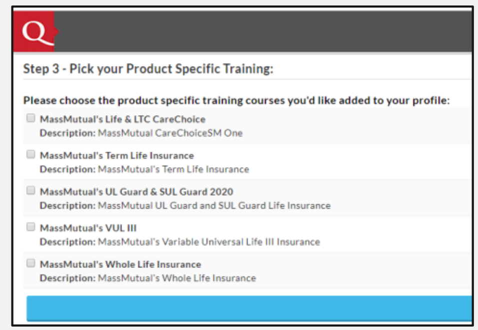
To Access the MassMutual Life Insurance Product Training (and NY Reg 187 Training):

1. Go to http:\\learn.questce.com/naicsuitability
2. Enter your username and password then select the **Sign In** button
3. Select the desired item from the left navigation bar:

State Specific NAIC CE	Search for & access the NY Reg 187 Best Interest training
Add Product Specific	Displays the list of MassMutual life insurance product training
Certificates	View certificates of completion for courses

4. After selecting the **Add Product Specific** menu option, a list of available courses appears.
5. Check all courses you wish to take.
6. Select **Start** and follow the prompts to complete the course.
7. Be sure the status is **Complete** (**not** Content Complete).

   Note! For you to receive credit, the status must be **"Complete"** and you complete the **Attestation** at the end of the course.



How Does MassMutual Get Product Training Completion?

- Your completion is automatically sent to MassMutual.

New to Quest CE? If you have **not** registered previously, select the **Producer Registration** button and follow the steps to create a profile. Critical steps for your registration information:

- *Your correct email address and social security number are* *critical*, otherwise MassMutual cannot automatically receive your credentialing information.
- **Step 1:** *You can skip this step and select the courses you wish to take later.*
- **Step 2:** *Be sure to select your* ***Broker Dealer*** *from the drop-down list* ***and*** *select the* ***MassMutual*** *checkbox in the carrier section. You will not be able to see the appropriate training courses if this information is entered incorrectly or if MassMutual is not selected.*